

# ROUTE PROFITABILITY TOOL PASSENGER

Highly efficient tool to check costs and revenues on existing routes and on planned routes to improve your bottomline



## RPT-P KEY FEATURES INCLUDE:

Easy to use **Excel-based calculation** and simulation tool

Baseline calculation format will be customised to your specific needs

Will work in **any currency**

One-page Executive Summary

Entire calculation for one full year  
= one summer and one winter timetable period

Costs and revenues split in outbound and inbound legs

Final result: **Route Profit Contribution**

Perfect simulation tool for **planned new routes**

**Any aircraft type** - Jet or Prop

Any all-pax cabin configuration of  
First, Business, Economy

Up to **26 RBDs** split over 3 classes of transportation

**Different fare levels** for outbound and inbound legs

Up to 22 items for ancillary services and revenues  
each at time of reservation, at the airport, in the air

**3 seasonalities** (Low, Shoulder, High)  
available for simulations with variable Seat Load Factors  
and Fare Levels

**Belly cargo** revenue and cost calculations included

Detailed cost split-up for Aircraft, Crew, Maintenance,  
Insurance, Airports, Handling, Fuel, ATC

Total of **145 MUST** entries & almost **400 CAN** entries

Print option - hardcopy and PDF

Built-in **user manual**  
detailed explanations integrated for each entry

Exemplary screen shot  
of actual **RPT-P** tool

## EXECUTIVE SUMMARY

Facts and Estimated Figures for 1st Year			
Homebase or Route Origin	AAA		
Planned Destination	ZZZ		
Planned Routing	AAA-ZZZ-AAA		
Planned Aircraft Type	B737-800		
Planned Cabin Configuration (F/C/Y)	0	12	162
Planned Flights per Week	7		
Planned Turnaround Rotations	365		
Planned Flight Legs	730		
Planned Block Hours	1.460		
Available Outbound & Inbound Seats by Class	0	8.760	118.260
Available Outbound & Inbound Seats TOTAL	127.020		
Assumed Seat Load Factor PAX	87%		
Planned Outbound & Inbound PAX by Class	0	7626	102920
Planned Outbound & Inbound PAX TOTAL	110.546		
Assumed Load Factor CGO	75%		
Planned Outbound & Inbound kg CGO	164.250		
Estimated Gross Revenues PAX	132.510.556	EUR	
Estimated Gross Revenues CGO	164.250	EUR	
Estimated Gross Revenues OTHERS	0	EUR	
Contractual Commissions	-1.326.749	EUR	
<b>Estimated Total Net Revenues</b>	<b>131.348.057</b>	<b>EUR</b>	
Estimated Costs Overheads	-438.000	EUR	
Estimated Costs Aircraft & Crew	-14.321.656	EUR	
Estimated Costs Ops & Airports	-8.471.081	EUR	
Estimated Total Costs	-23.230.737	EUR	
<b>Estimated Profit Contribution</b>	<b>108.117.320</b>	<b>EUR</b>	

### Introductory Package includes:

- RPT-P Tool
- Sample Route Calculation(s)
- Customisation
- Training

Flexible pricing depending on fleet  
size and route network of airline

For further information please contact

**INAVIA** Aviation Consultants GmbH  
St. Toeniser Str. 42  
47918 Toenisvorst  
Germany

T: +49 2156 80 988  
E: RPTP@inavia.com  
W: www.inavia.aero